Shopping on Amazon.Com

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Introduction – What is Amazon?

- Founded in 1994 by Jeff Bezos.
- Started as a bookstore, then went to media (DVDs, CDs) and software, then to just about everything.
- Largest Internet based company in US (headquarters in Seattle)
 - Has 5 customer service centers in the US
 - Has 42 Fulfillment and warehousing centers in the US
 - Closest to us are in Texas, Indiana, and Wisconsin (KS center is closing)
- Has its own electronic products (Kindles, Fire TV, Fire Phone)
- Includes Amazon Marketplace (lets customers sell their products alongside new items)
- Other services include Audible (audio books) and AWS (online storage)

How You Can Use Amazon

- Product research (information, pricing, reviews)
- Product purchase

Navigating Amazon

- You can visit and navigate amazon without signing into an account.
 - When you click an Amazon feature that needs an account, you are taken to the login screen.
 - On that same screen, you can start the creation of a new account

<u>The Main Screen</u>

- o Top bar
 - Amazon Logo always takes you home
 - Search box
 - Sign-In
 - Try Prime
 - Wish List
 - Shopping Cart
- o Sub Bar
 - Departments let your browse categories
 - Fire & Kindle let you view their devices and manage ones you have
- On the Features window
 - Products being promoted (vendors pay amazon for this space)
 - Contact information in footer
 - Other Amazon parts (companies) in footer

• Looking for a Product

- o Browsing Departments (full store), Today's Deals
 - Example: Camera, Photo, Video / Canon
 - Left Sidebar filters
 - Sort By dropdown
 - Image view vs. Grid View

- o <u>Searching</u>
 - Use top-bar search box
 - Select Department (or all)
 - Use keywords, the more the better for being specific
 - Use minus (-) to omit words
 - Use quotes for phrases
 - Use parenthesis for "or" searches
 - Drop-down suggestions (of other searches)
 - Example 1: canon powershot sx700
 - Example 2: star wars (millennium, millennium) falcon lego –case -bag

Search Results Page

- Just like with browsing
 - Left Sidebar filters
 - Sort By dropdown
 - Image view vs. Grid view

Product Page

- Viewing pictures
 - Choose a thumbnail
 - Roll over picture to magnify
 - Click to open expanded view
- o At Top
 - Reviews
 - Answered Questions
 - Price
 - Delivery time
 - Product info
- Right Column
 - Quantity wanted
 - Add to Cart button
 - Add to Wishlist
 - One-Click Ordering
- Down the page (not with all products)
 - Frequently bought together
 - Customers who also bought this item bought
 - What other customers do...
 - Special offers and promotions
 - Sponsored products related to this item
 - Technical details
 - Comparison to similar items
 - Product Details
 - Product Description
 - Product ads from other sites
 - Customer Q&A
 - Customer Reviews

Setting Up A Free Account

• Why setup an account?

- To purchase
- o To create wishlists

• <u>Setting Up an Account</u>

- Can get to this from lots of places
- Click SIGN-IN / New Customer / Start Here
 - Fill in information
 - Account instantly created
- Choose YOUR ACCOUNT from top
 - Takes you to details
 - Manage payment options
 - Add a Credit Card
 - Add a Gift Card
 - Purchase all over locally
 - Can be Amazon or Kindle cards
 - Applied to account and never expire
 - 1-Click Settings
 - o Automatically activated upon first purchase with payment info
 - By passes shopping cart

Using Wishlists

- As you view a product, click ADD TO WISHLIST on right
 - First time must create one
 - Give it a name
 - Choose Privacy
 - After you've created one, button has TWO PARTS
 - Add to Wishlist just adds to default list
 - Arrow Let's you choose or create another

• View and Manage Wishlists

- Your Account / Wishlists
 - Use LEFT MENU to manage and view
 - Manage
 - Change privacy
 - Change default
 - Delete a list
 - View
 - As yo view an item, RIGHT column lets you
 - Add to Cart
 - o Move to another list
 - o Delete
 - Share
 - Can share via Facebook
 - Can use SHARE button at upper right to share via email

Amazon Prime

- Choose TRY PRIME from top right
- What is it?
 - A membership system
 - Cost is \$99/yr
- What do you get?
 - Free 2-day shipping (on prime eligible products)
 - Discounted 1-day shipping
 - Prime Music (free music streaming on computer and mobile devices)
 - Instant Video (free movie streaming on computer and mobile devices)
 - Kindle Owners Lender Library (must have a kindle, doesn't work with apps)

The DiscoverSkills Amazon Store

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